

Don't Just Work... Network

The adage about "who you know" being more important than "what you know" still holds true in the modern business world. Networking and the open exchange of ideas can be vital in finding new ways to meet the rapid-fire changes in the current economy.

The Economic Development Association of Minnesota (EDAM) was originally formed in 1967 and for over forty years has provided development professionals like you with a forum to exchange information to help you stay abreast of current economic development strategies and practices. EDAM serves as a key conduit between the state's best and brightest people to promote economic growth in every corner of the state.

EDAM advances the profession of economic development through education, leadership, legislative initiatives, monitoring of best practices, and networking. Whether you are a seasoned professional or someone new to the field, EDAM will provide you with the resources you need to succeed.

Benefits of Membership:

- Education and networking sessions
- Continuing education credits
- Valued legislative efforts, education, information, and access
- Peer-to-peer Networking
- Alliances with partner organizations around the state
- Semi-annual conferences
- Bi-monthly newsletter
- Annual membership directory

Join now and enhance your
road to career advancement.



Economic Development Association of Minnesota

Contact Eric Ewald at:
1000 Westgate Drive, Suite 252
St. Paul, MN 55114-1067
651.290.6296
www.edam.org



Economic Development
Association of Minnesota

developing careers
building communities

application for membership



Membership Means More

EDAM is the place where Minnesota's professionals dedicated to economic growth stay connected to events, resources and hot topics within the industry. This is the place to update your knowledge of emerging development techniques, tools and concepts.

People have been members of EDAM for decades to improve their level of development expertise. When they get here, they realize that the search for a great professional association is over.

Connected with the Best

EDAM members are development specialists in specific professions and organizations, including:

- City EDAs and development agencies
- Public and non-profit development agencies
- Architects, engineers, builders and developers
- Commercial and industrial real estate specialists
- City and county officials
- Corporate real estate professionals
- Economic development specialists
- Financial consultants
- Regional, state and federal development groups
- Utilities and railroads
- Students

Golden Opportunity

EDAM Medallist Members are companies that have expressed their strong support for EDAM's mission by making larger financial contributions. In recognition of their extraordinary support, Medallists are given substantial promotion year-round. Gold, Silver and Bronze members are recognized at our two annual conferences and are listed in every issue of the newsletter. Gold members have the special benefit of a company profile in an EDAM newsletter.

Enhanced Interaction

The EDAM Web site, www.edam.org, is continually improved to strengthen the network among members. The site acts as a hub for those involved with economic development to find one another, discuss important issues and hear about events.

Faced with a business challenge and thinking that you're alone? The EDAM Web site's members-only features include a place for the open exchange of ideas and the pooling of knowledge needed to meet such hurdles and clear them in stride.

EDAM has a strong presence at the Minnesota Legislature, spearheaded by volunteers and executed with the assistance of a professional lobbyist. An annual issue briefing paper and up-to-the minute legislative information are available to EDAM members.

EDAM also sponsors "On The Road" events, where professionals get to see Minnesota economic development up close. These gatherings generally involve an on-site tour of a Minnesota company, as well as presentations by the company president and local economic developer explaining how the deal came to fruition.



EDAM Member Application

Date _____
Name _____
Title _____
Organization _____
Address _____
City _____ State _____
Zip _____
Phone _____
Fax _____
E-mail _____
Web site _____
Referred by _____

Membership Type

- Individual Membership \$220
- Individual Membership — 2 from same firm \$365
- Individual Membership — 3 from same firm \$510
- Student Membership \$25

Medallist Membership (optional)

- Gold (Limit: 15 individuals) \$2,250
- Silver (Limit: 10 individuals) \$1,200
- Bronze (Limit: 5 individuals) \$745

Mail with payment to:

EDAM
1000 Westgate Dr., Ste. 252
St. Paul, MN 55114
Phone 651.290.6296
Fax 651.290.2266

Dues payable to EDAM may be deductible as an ordinary and necessary business expense but are not detectable as a charitable contribution. Because of EDAM's lobbying activities, 35% of your dues payments are not deductible as an ordinary and necessary business expense. We suggest you consult your tax advisor concerning this information.